

Alibaba.com Assessed Supplier



Assessment Report

Presented to

KLS Electronic Co., Ltd.

宁波保税区开乐电子有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners
Company Address	Room1610-1614, Pacific Mansion, No. 500, Mingzhou Road, Beilun District, Ningbo City, Zhejiang Province, China
City / Country:	Ningbo, China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	cnkls
Gold Supplier Company Name:	KLS Electronic Co., Ltd.
Contact Person:	Ms. Doris Chen
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Service provided by Bureau Veritas Certification

Report No.: 4488700_T





Report Number:	4488700_T	Assessment Type:	Trade Assessment
Date of Assessment:	06 Sep. 2012	Report Date:	06 Sep. 2012
Assessed By:	Wallis Chen	Validity Period:	07 Sep. 2012 -- 06 Sep. 2013
Reviewed By:	Ken He	Online Verification:	www.bv-certification.com.cn

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	330214000021315
Year Established:	20 Feb. 2006	Validity Period:	20 Feb. 2006 -- 19 Feb. 2016
Registered Address:	611-K, Developing Mansion, Baoshui Zone, Ningbo City, Zhejiang Province, China		
Company Address	Room1610-1614, Pacific Mansion, No. 500, Mingzhou Road, Beilun District, Ningbo City, Zhejiang Province, China		
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Ningbo Industrial & Commercial Bureau
Registered Capital:	RMB500,000.00		
Corporate Representative:	Ms. Liping Xiong		
Industry:	General Trade		
Business Type:	<input type="checkbox"/> Manufacturer <input checked="" type="checkbox"/> Trading Company <input type="checkbox"/> Combined		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products/Service:	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input checked="" type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: <u>920 m²</u>			
Office Size: <u>600 m²</u>			



Section 2: Human Resources

Section 2: Human Resources				
2.1 Company Chart				
<pre> graph TD GM[GM] --- PD[Purchasing Dept.] GM --- SD[Sales Dept.] GM --- AD[Admin. Dept.] GM --- DD[Design Dept.] GM --- DCD[Document Dept.] GM --- FD[Finance Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Purchasing Dept.	5	0	5	
Sales Dept.	8	0	8	
Admin. Dept.	1	0	1	
Design Dept.	1	0	1	
Document Dept.	6	0	6	
Finance Dept.	1	1	2	
Total Number:	23	1	24	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
GM	Ms. Liping Xiong	GM	Junior college graduate	6.5
Purchasing Dept.	Mr. Zhiyi Xiong	Manager	Technical school graduate	6.5
Sales Dept.	Mr. Lei Xi	Manager	Junior college graduate	6.5
Admin. Dept.	Ms. Liuying Zhu	Manager	Junior college graduate	2.0
Design Dept.	Ms. Jingying Zhao	Manager	Technical school graduate	0.5
Document Dept.	Ms. Zhi Wang	Manager	Junior college graduate	5.0
Finance Dept.	Ms. Yiyi Cao	Manager	Junior college graduate	3.0



Section 3: Current Export Situation

Current Export Situation				
There is/are <u>8</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30 Years	0	N/A	N/A	N/A
11-20 Years	0	N/A	N/A	N/A
6-10 Years	3	N/A	N/A	N/A
2-5 Years	3	N/A	N/A	N/A
Less than 2 years	2	N/A	N/A	N/A
Does the company have a valid export license?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Export License Registration no.:		N/A		
Total revenue (Previous year):		Confidential		
Total export revenue (Previous year):		Confidential		
Estimated export revenue (Current year):		Confidential		
Trade agents employed overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest port:		Ningbo Port		
Accepted payment terms		<input checked="" type="checkbox"/> FOB <input type="checkbox"/> CIF <input type="checkbox"/> EXW <input type="checkbox"/> CFR		
Accepted payment type:		<input type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input type="checkbox"/> Cash <input type="checkbox"/> West Union <input type="checkbox"/> MoneyGram <input type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from Product Order confirmation to production delivery (products exiting the factory):		Within 25 days		



Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 month)			
Market	Main Product(s)	Revenue(USD)	Total Revenue (%)
North America	N/A	0	0
South America	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	5
Eastern Europe	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	47
Southeast Asia	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	2
Africa	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	5
Oceania	N/A	0	0
Mid East	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	8
Eastern Asia	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	8



Western Europe	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	10
Central America	N/A	0	0
Northern Europe	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	3
Southern Europe	Connector, Terminal block, Buttons, Switch, Buzzer, Fuse and fuse holder, Varistors, Resistor, Trimmers and potentiometers, Capacitors, Inductors, Cable and flat cable, Motors, Telephone parts	Confidential	12
South Asia	N/A	0	0
Domestic Market	N/A	0	0

4.2 Main Clients

Client Name	Main Product(s)	Total Revenue (%)
N/A	N/A	N/A



Section 5: Quality Assurance

Quality Management System and Product Certification				
5.1 Quality Management System Certification				
Certification	Certified By	Certificate Number	Business Scope	Expiry Date
N/A	N/A	N/A	N/A	N/A
5.2 Product Certification				
Certification	Certified By	Certificate Number	Product Name & Model No.	Expiry Date
N/A	N/A	N/A	N/A	N/A
5.3 Supplier Management				
Item	Content	Observations /Comments		
5.3.1	Does the company have a supplier assessment procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.3.2	Does the company have an updated list of approved suppliers?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.3.3	Does the company establish and implement a standard procedure for purchasing contract review and approval?	<input checked="" type="checkbox"/> Yes, with written standard procedures <input type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No		
5.3.4	Does the company keep its Supplier Assessment Report?	<input type="checkbox"/> Yes, Assessment Reports are available for the previous 3 years <input type="checkbox"/> Yes, Assessment Reports are available for the last 1-3 years <input type="checkbox"/> Yes, Assessment Reports are available for the previous 12 months <input checked="" type="checkbox"/> No		
5.3.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required <input type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No		
5.3.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input checked="" type="checkbox"/> Yes, with inspection records but no procedures <input type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary		
5.4 After Sales Service				



Item	Content	Observations /Comments
5.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input checked="" type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
5.4.2	Are there any clear procedures for handling customer complaints?	<input checked="" type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
5.4.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
5.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
5.4.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No



Section 6: R & D Capacity

R&D Capacity			
6.1 Current Situation			
There is/are _____ 0 _____ R&D Engineer(s) in the company.			
Education Level	Headcount	Work Experience	Headcount
Doctorate	0	Over 30 Years	0
Post-Graduate	0	21-30 Years	0
Graduate	0	11-20 Years	0
Junior College	0	6-10 Years	0
Technical School	0	2-5 Years	0
High School	0	Less than 2 years	0
List of successful project(s) (Example: Patented products):		N/A	
Does the company have its own brand?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, please specify:		KLS	
Does the company provide ODM service for others?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list all key equipment used:		N/A	
Do R& D employees use any specific software for designing new products?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
If yes, please list the main software used:		N/A	
Please list all certifications and/or qualifications of the R & D department:		N/A	



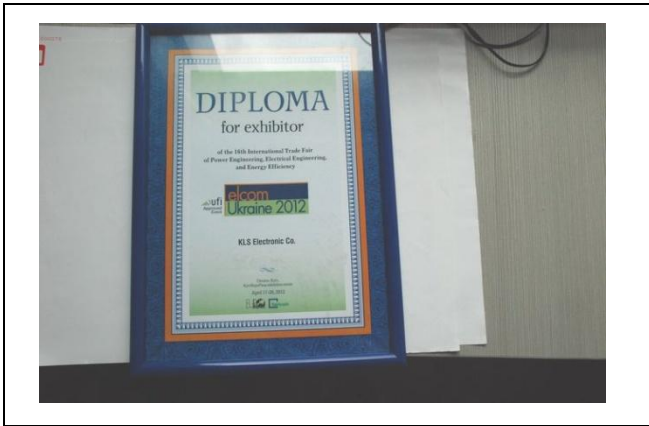
Section 7: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	To develop new LED products	Short term
2	To add sales amount up to 10%-20%	Within one year



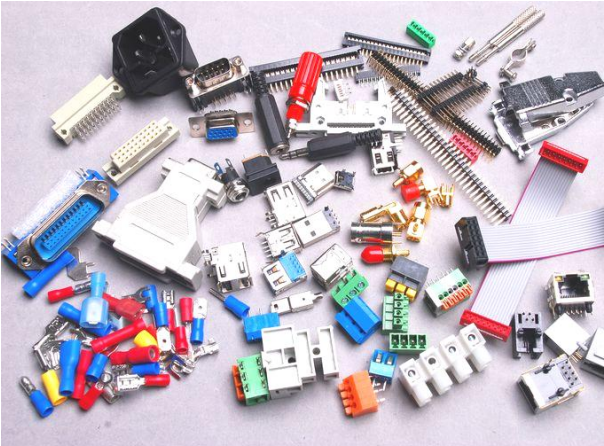



Section 8: Certification & Photos

Certification	
Certification & Photos -- Business License (Original)	Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection
	
Certification & Photos -- Tax Registration Certificate	Certification & Photos -- Permit for Opening Bank Account
	
Certification & Photos -- Organization Code Certificate	Certification & Photos -- Brand Certificate
	
Certification & Photos -- Enterprise Credit Certificate 1	Certification & Photos -- Enterprise Credit Certificate 2

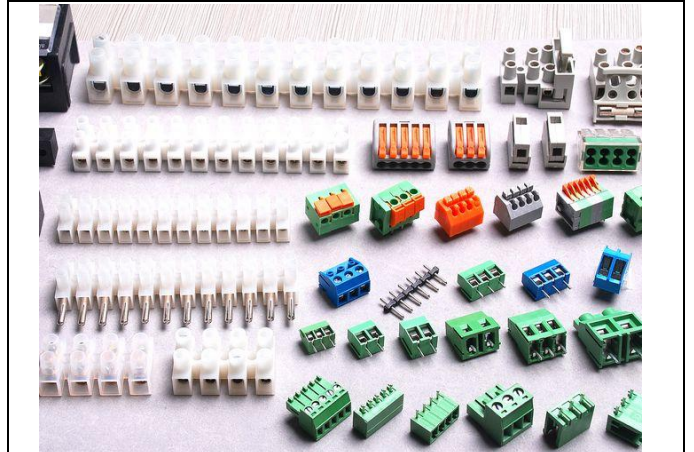


Section 9: Company and Product Samples

Company and Product Samples	
Company Gate 	Office 
Product Sample 	Product Sample 
Product Sample	Product Sample



Product Sample



Product Sample



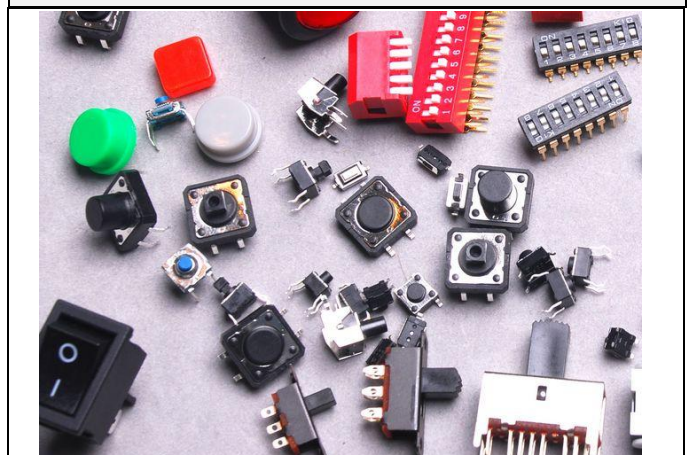
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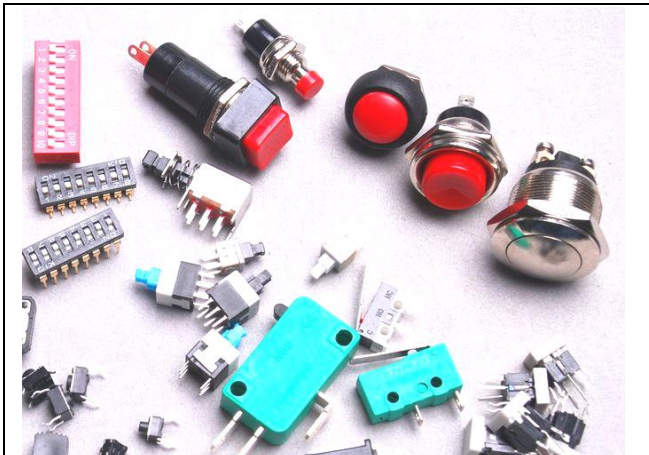
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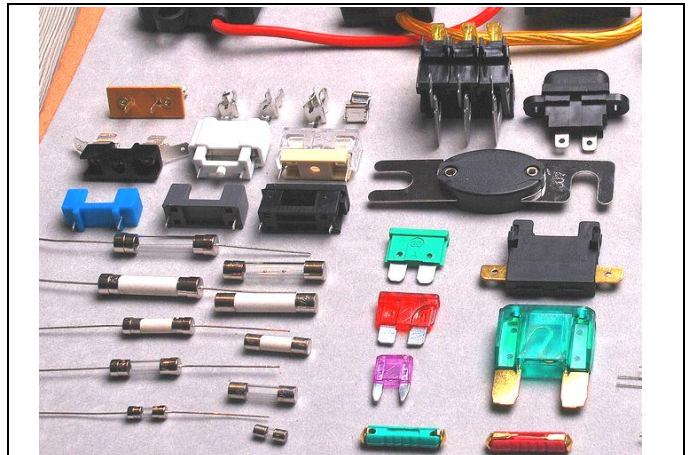
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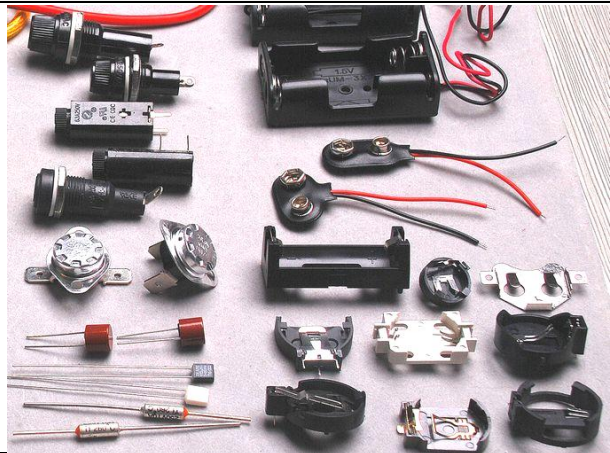
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Product Sample



Product Sample



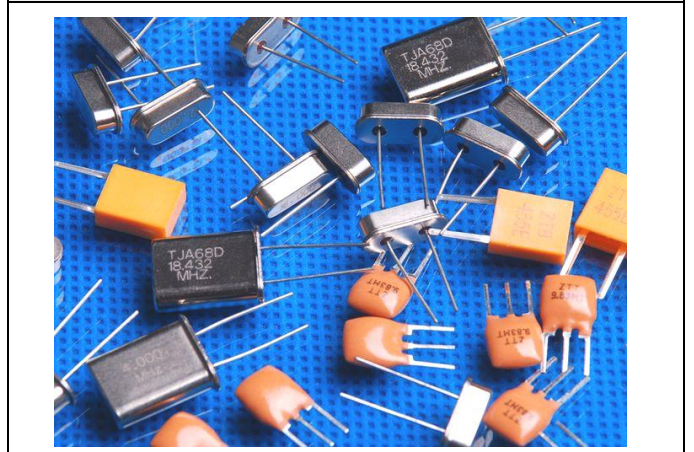
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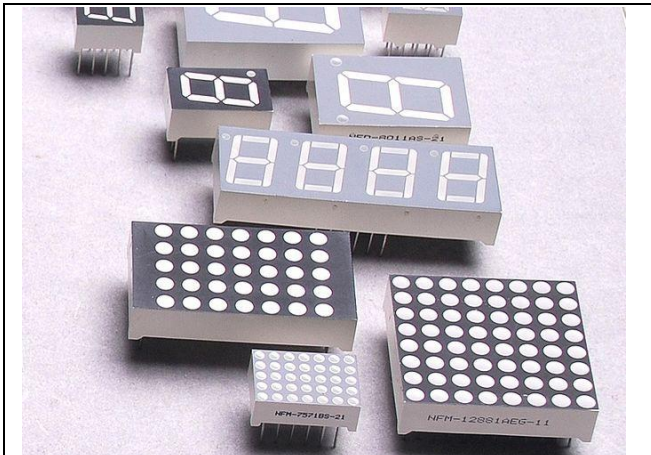
Product Sample



Product Sample



Product Sample



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